



Property Sales and Marketing

Finding the best solutions for your accommodation needs

March 2007

Introduction

Invest NI provides advice and assistance to businesses looking for suitable premises in Northern Ireland.

If you are setting up, seeking to relocate or expanding, we can help you identify a wide range of serviced sites, offices and buildings and cater for all your property search needs.

Our Property Sales and Marketing service gives you access to a comprehensive database of office, industrial and commercial property in Northern Ireland, as well as providing property searches, property market intelligence and property advice.

Business properties can be sourced via our own property portfolio or from private sector developments. We hold databases on both options and can offer you a single, co-ordinated source for all types of property requirements.

How will it help me?

Trying to establish a business or find larger premises to facilitate the expansion of an existing operation can be difficult without specialist knowledge.

The benefits of using our service include:

- access to a comprehensive database of office, industrial and commercial property in Northern Ireland, covering both Invest NI and private sector property; and
- access to a comprehensive range of factory buildings and office accommodation, held strategically to cater for the needs of eligible property projects

Our Property Team can also:

- save you time;
- provide property advice;
- conduct property searches; and
- provide you with property market intelligence.

How does it work?

If you wish to use our Property Sales and Marketing services you should register your interest through your Client Executive.

How much does it cost?

The advisory service is free of charge to Invest NI clients.

Who is eligible?

This service is only available to Invest NI clients.

Becoming an Invest NI client

To qualify as an Invest NI client company your business must meet certain criteria.

You should typically be from the manufacturing or international tradeable sectors and be able to demonstrate that currently, or over the next three years, your business will have:

- total sales of over £100,000 a year;
- sales outside Northern Ireland of greater than 25 per cent of turnover **or** greater than £250,000 a year; and
- the capability and willingness to work with Invest NI.



If you are not an Invest NI client, but can satisfy the above criteria and would like to become one, please contact the Invest NI office in your area.

Full details can be found at www.investni.com.

Contact

Please contact your Client Executive if you feel your business will benefit from this service. Alternatively you can also contact:

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nibusinessinfo.co.uk

Invest NI has launched a new online information and support facility, **nibusinessinfo.co.uk**

This web site provides all Northern Ireland businesses and entrepreneurs with free access to an extensive source of essential business information.

nibusinessinfo.co.uk provides 24x7 advice, information, guidance and signposting, with over 5,000 fact sheets and over 70 interactive tools on offer. Every aspect of setting up and running a business is covered, from the earliest days of developing a business idea to the legal issues involved in selling a business concern.

nibusinessinfo.co.uk also features case studies showing how local businesses have handled particular business challenges.

nibusinessinfo.co.uk provides you with a single point of access for all your business information needs, freeing up time for to concentrate on running operations.