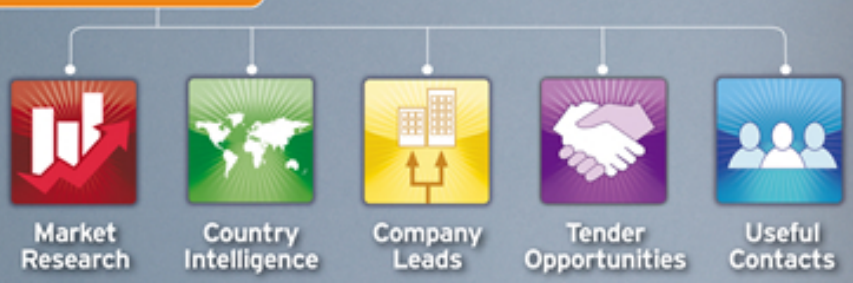
Business Information Centre

Construction
2010
Sources Available in the Business Information Centre



INTRODUCTION

It is important to keep up to date with what is happening in any industry in order to plan your company strategy effectively. The Business Information Centre can provide a wealth of information on all aspects of the construction industry.

In addition, Enterprise Europe NI is hosted by Invest Northern Ireland. The network can provide direct contact with market research centres throughout Europe and is a first point of contact for researching European Construction markets.

This guide has been designed to assist with desk research and shows ***examples*** *of reports and websites that might be useful. It is only possible to give an idea of the content of databases and websites. Invest NI does not endorse any of the websites or information providers mentioned.*

MARKET REPORTS

AMA RESEARCH (www.amaresearch.co.uk)

AMA publishes over 100 detailed market research reports and 40 databases covering building & construction, environmental and business to business sectors.

The following is a sample of the reports available through the AMA Research database for the construction industry:

- Building Schools for the Future Programme - UK 2009-2023
- Bathroom Market - UK 2010-2014
- Commercial Glazing Market – UK 2009 - 2013
- Construction Chemicals and Formulated Products UK 2008 – 2012
- Construction in Scotland – UK 2009 - 2013
- Construction in the Hotel & Entertainment Sector UK 2008 - 2012
- Construction in the Warehouse Sector – UK 2009 – 2013
- Construction in the Waste Industry UK 2008 – 2013
- DIY Multiples Market - UK 2010-2014

- Flats and Apartments Market - UK 2010-2014
- Healthcare Construction Market - UK 2009 - 2013
- House Building Market – UK 2009 - 2013
- Pipes and Fittings Market – UK 2009 - 2013
- Precast Concrete Products Market - UK 2009 – 2013
- Prefabricated Volumetric Buildings Market – UK 2009 - 2013
- Public sector (Non-Residential)Construction Market - UK 2010-2014
- Residential Door Market UK 2009-2013
- Roofing Market – UK 2009 - 2013
- The Self Build Market UK 2009 – 2013
- Timber Frame Housing Market UK 2008 – 2012

BUSINESS MONITOR (www.businessmonitor.com)

Business Monitor provides Industry trend analysis and forecasts, and competitive intelligence on leading companies, covering 16 industries worldwide. The Business Information Centre has access to all this information for the Asian and Middle East markets. The following is a sample of the reports available through the Business Monitor database for the construction industry:

- Australia Infrastructure Report - Q1 2010
- Industry Brief - Infrastructure Investment Doubles In Five Years – India – 2010
- Industry News - Kuwait Approves Infrastructure-Geared Development Plan – Kuwait – 2010
- Industry News - Railway Projects Provides Construction Sector Support – Cambodia – 2010
- Industry News - US$52bn Private Investment In Construction Targeted – South Korea – 2010
- China Infrastructure Report – Q1 2010
- Oman Infrastructure Report - Q1 2010
- United Arab Emirates Infrastructure Report - Q1 2010

DATAMONITOR (www.datamonitor.com)

Datamonitor reports provide comprehensive market intelligence, analysis and forecasting based on primary quantitative and qualitative research, providing the full picture on a particular industry, issue or trend. The following is a sample of the reports available through the Datamonitor database for the financial services industry:

Market Reports, Interactive Models & Databooks

- Key Developments in the European Gas and Power Sector
- How Britain Shops: DIY 2010

The industry profiles below are available:

- Global Construction & Engineering
- Global Homebuilding
- Global Construction Materials
- Global Real Estate

GLENIGAN (www.glenigan.co.uk)

Glenigan is a comprehensive database tracking over 100,000 projects in the UK across 11 sectors. The database has details of construction projects both at the planning stage and currently in progress. It is possible to obtain key contacts for each project along with information on materials, start date and latest news as well as a description of the project itself.

KEYNOTE (www.keynote.co.uk)

Keynote is an online database providing information on 27 industry sectors in the UK. Reports cover industrial and consumer sectors and information includes market size and trends, key players and company profiles. The following is a sample of the reports available through Keynote for the construction industry:

- Building Contracting, April 2009
- Construction Industry, March 2009
- Market Forecasts: Construction, Utilities & Environment 2010

NEW MARKETS

An online market intelligence database containing researched, up-to-date information on all significant construction projects for the whole of Ireland, including contact details for companies involved in the projects.

MINTEL (www.mintel.com)

Mintel market reports analyse market sizes and trends, market segmentation and consumer attitudes and purchasing habits, as well as assessing the future market. The following is a sample of the reports available through Mintel for the construction industry in the UK and Ireland:

- Architects (Industrial Report), UK, August 2009
- Concrete & Concrete Products (Industrial Report), UK, July 2009
- Construction (Industrial Report), Ireland, April 2010
- Construction (Industrial Report), UK, February 2009

- Consulting Engineers (Industrial Report), UK, August 2009
- External Wall Cladding (Industrial Report), UK, February 2009
- Foundations (Industrial Report), UK, February 2010
- House Building (Industrial Report), UK, December 2009
- PFI Construction (Industrial Report), UK, May 2009
- Plant & Tool Hire (Industrial Report), UK, April 2009
- Roofing Materials and Contracting (Industrial Report), UK, June 2009
- Railway Engineering (Industrial Report), UK, March 2010
- Structural Steel (Industrial Report), UK, April 2009
- Thermal Insulation (Industrial Report), UK,January 2010
- Timber Distribution (Industrial Report), UK, March 2010
- Tubes and Pipes (Industrial Report), UK, January 2010
- Underground Pipes (Industrial Report), UK, January 2010

PLIMSOLL (www.plimsoll.co.uk)

Plimsoll specialises in providing up to date, authoritative financial analysis. They publish in-depth industry reports and market analysis on over 1500 UK industries. The following is a sample of the reports available through Plimsoll for the Construction industry:

- Bridge Construction UK, 2010
- Construction Consultants UK, 2010
- Construction Management UK, 2010
- Construction Materials & Supplies UK, 2010
- Construction Mixers UK, 2010
- Construction Signs UK, 2010
- Construction UK, 2010
- Construction Northern Ireland, 2010

SNAPDATA (www.snapdata.com)

Snapdata provide market research overviews for a wide range of markets, indicating statistics for market size, shares, distribution and forecasts. The following reports are available for the construction industry:

- UK Building Contracting 2008
- UK New Housing 2008
- UK New Infrastructure 2008
- UK New Non-Residential Building 2008
- US Gypsum Products 2009
- US Building Contracting 2008
- US Construction 2008

- US Multi-Family Housing 2008
- US Single Family Housing 2008
- US Manufactured Homes (Prefabricated Houses) 2008

UK TRADE & INVESTMENT (UKTI) (https://www.uktradeinvest.gov.uk)

UKTI has extensive research contacts in every sector, in every country. They also publish research on their website. The following reports are a sample of what is available for the financial services industry:

- Building and Construction Sector in Australia, November 2009
- Construction and Infrastructure in Russia, July 2009
- Construction Sector in Brazil, January 2010
- Construction sector in Cambodia, August 2009
- Construction Sector in Canada, July 2009
- Construction Sector in Estonia, November 2009
- Construction Sector in Hong Kong, February 2010
- Construction Sector in India, September 2009
- Construction Sector in Singapore, August 2009
- Infrastructure and Construction in the Dominican Republic, December 2009

OTHER MARKET REPORTS

Hardcopy resources in the Information Centre:

- Building New Europe's Infrastructure, PWC, 2008
- CIS Outlook 2009: Information that Builds Your Business 2009
- Hotel Data 2009
- Irish Construction Overview 2009
- The Irish Construction Industry 2009 – 2011
- Chartered Surveyors Regional Directory 2009
- Irish Building Industry Directory 2009
- Natural Stone Directory 2008 - 2009
- Stone Specifier's Guide 2008
- TTJ's Address Book & Buyers Guide 2009

Some Management Consultants specialise in different sectors and make detailed research available on their websites. Those with research available on the Construction industry include:

- DELOITTE GLOBAL – Industries
  http://www.deloitte.com/view/en_GX/global/industries/index.htm

- ERNST & YOUNG - Real Estate section
  http://www.ey.com/UK/en/Industries/Real-Estate

- PWC GLOBAL – Construction & Engineering section
  http://www.pwc.com/Extweb/industry.nsf/docid/D0D4B820B859C11780256CA3002C143F

COMPANY INFORMATION

Identifying companies and finding the right information about their activities and performance is essential to making good business decisions. The Information Centre has a wide range of company databases that can provide financials, product information, company details or trade names. Company information on agents or distributors, competitors or even potential customers, can be searched for on an international, regional, national or local level through a variety of databases including Kompass and FAME.

Some of these databases have free, limited searching available on the internet. This can help to identify potential companies which can be researched further. The following links are useful:

- Bureau Van Dijk – Free Directory - www.bvdep.com
- Kelly's Directory – www.kellysearch.com
- Kompass – www.kompass.com

AMA Research provides useful databases on UK companies such as architects, quantity surveyors, construction companies etc.

Datamonitor supplies company profiles on the larger global corporates inc, Liberty International PLC, AMEC PLC and Taylor Woodrow PLC. These profiles provide an invaluable analysis into the competitive and strategic performance of the company.

STATISTICS

The National Statistics website holds statistical information on many aspects of the housing/construction market:

http://www.statistics.gov.uk/CCI/SearchRes.asp?term=HOUSING

Other sources are highlighted in the website section of this guide.

ASSOCIATIONS

Associations are an extremely useful way to find information on either markets or companies within the construction sector. Many associations hold detailed membership directories and many also include detailed market reports, statistics, events & industry news. They also provide useful links to further information. The construction sector associations include:

NORTHERN IRELAND

- Construction Employers Federation - www.cefni.co.uk/
- Construction Industry Training Board - www.citbni.org.uk/
- Construction Skills Council - www.constructionskills.net
- Institution of Civil Engineers - www.ice-northernireland.org.uk
- Royal Society of Ulster Architects - www.rsua.org.uk

IRELAND

- Association of Electrical Contractors Ireland (AECI) - www.aeci.ie
- Construction Industry Federation – www.cif.ie

UK

- British Blind & Shutter Association - www.bbsa.org.uk
- British Cement Association - www.cementindustry.co.uk
- Chartered Institute of Architectural Technologists - www.ciat.org.uk
- Chartered Institution of Building Services Engineers - www.cibse.org
- Construction Confederation - www.thecc.org.uk
- Construction Industry Council - www.cic.org.uk
- Federation of Master Builders - www.fmb.org.uk/
- Institute of Civil Engineers - www.ice.org.uk
- Institute of Construction Management - www.the-icm.com
- Institution of Structural Engineers - www.istructe.org
- National Federation of Builders - www.builders.org.uk
- Royal Institute of British Architects - www.architecture.com
- Royal Institute of Chartered Surveyors - www.rics.org
- Steel Construction Institute - www.steel-sci.org

EUROPE

- European Builders Confederation - www.fmb.org.uk
- European Construction Industry Federation - www.fiec.org
- European Construction Institute - www.eci-online.org
- European Tools Committee - www.ceo-tools.com
- European Union of Developers and House Builders - www.uepc.org

USA

- American Institute of Architects - www.aia.org/index.htm
- American Society of Civil Engineers - www.asce.org/
- Associated Builders and Contractors - www.abc.org
- Associated General Contractors of America - www.agc.org
- National Association of Home Builders - www.nahb.org/
- National Society of Professional Engineers - www.nspe.org/index.html

INTERNATIONAL

- Canadian Construction Association **-** www.cca-acc.com
- Confederation of International Contractors Associations - www.cica.net
- International Construction Project Management Association - www.icpma.net/

Invest NI is not responsible for the content of external websites and inclusion in, or exclusion from, the above list does not imply recommendation, endorsement or otherwise of any company, product or service.

NEWS

Business Information Centre subscribes to a number of news databases which provide access to articles news and trade sources.

A vast amount of current and retrospective News articles on the industry can also be obtained from Datamonitor and Mintel.

JOURNALS AVAILABLE IN THE INFORMATION CENTRE:

- Construction News
- Irish Construction Industry

- Northern Builder
- Pit & Quarry Management
- Plantman Magazine
- Quarry Management

INTERNET

The internet holds an extensive range of information on the construction and related industries. Useful sites include:

- **Building Control – NI** www.buildingcontrol-ni.com/sections/?secid=5
  Access to downloadable building regulations in Northern Ireland.

- **Central Statistics Office** - www.cso.ie/statistics/Construction.htm
  Provides access to up to date statistics and surveys on the construction industry in Ireland.

- **Construction Skills** - www.constructionskills.net
  The Sector Skills Council for the UK – it represents all sectors within construction and provides access to in-depth sector analysis and statistics.

- **Department of Business Enterprise & Regulatory Reform** - www.berr.gov.uk/sectors/construction/index.html
  UK Government focus on the construction market. This provides statistics and reports.

- **Irish Building Industry Directory** - www.irishbuildingindustry.ie/index.php
  A useful directory identifying companies involved in all aspects of the construction industry in Ireland.

- **Planning Portal - UK** - www.planningportal.gov.uk/england/professionals/en/4000000000001.html
  Access to all downloadable building regulations in the UK

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SELLING TO THE PUBLIC SECTOR

The Enterprise Europe Public Procurement Service (TED) offers the following services to subscribing businesses:

- Daily alerting service matching tender opportunities to tailored company profiles

- Advice and assistance on tendering procedures
- Information on UK and EU Public Procurement Regulations
- Assistance and advice on supplying to Local Government, Education Boards, the Health Sector and Utility companies
- Information on where to access tender opportunities for below EC thresholds
- Advice on how to find public tenders on the internet.

In addition to the TED service, a number of resources for the Public Procurement market are available through Enterprise Europe.

For more information, please find attached a link into the 'Tender Information' section on the Invest NI website: www.investni.com/tenderinformation

EXHIBITIONS/TRADESHOWS

Exhibitions/Tradeshows are a good way to market your product, finding out who your competitors are, networking and finding new customers.

To find out about exhibitions and tradeshows in the Construction sector, worldwide or locally, just click on the links below:

- http://www.exhibitions.co.uk/
- http://www.expodatabase.com/messedb/

RELATED LINKS

Other sector guides related to the Construction sector are:

- Furniture
- Materials Handling
- Renewable Energy

These sector guides along with others can be found on the Invest NI website:

http://www.investni.com/index/publicationsa-z.htm?filter=S

These are only examples of information available for the industry. If you require anything specific or have any questions, please do not hesitate to contact **Kathy McConville**, 028 9069 8127 or any member of the Business Information Centre by e-mail: **bic@investni.com**.

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