

Business Information Centre

Textile & Clothing

2010

Sources Available in the
Business Information Centre



Market
Research



Country
Intelligence



Company
Leads



Tender
Opportunities



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INTRODUCTION

It is important to keep up to date with what is happening in any industry in order to plan your company strategy effectively. Business Information Centre can provide a wealth of information on all aspects of the textile and clothing industry from the global industry as a whole to the more specific sub-sectors.

In addition, Enterprise Europe NI is hosted by Invest Northern Ireland. The network can provide direct contact with market research centres throughout Europe and is a first point of contact for researching European textile and clothing markets.

*This guide has been designed to assist with desk research and shows **examples** of reports and websites that might be useful. It is only possible to give an idea of the content of databases and websites. Invest NI does not endorse any of the websites or information providers mentioned.*

MARKET REPORTS

BUSINESS INSIGHTS (www.globalbusinessinsights.com)

Business Insights publish a range of strategic management, market analysis reports focusing on consumer goods, energy, finance, healthcare and technology. The following is a sample of the reports available through the Business Insights database for the textile and clothing industry:

- European Clothing Retailers October 2008
- How Britain Shops 2008: Clothing
- UK Retail Futures 2013: Home wares, June 2009
- UK Home wares Retailers January 2009.
- UK Department Stores May 2009.
- UK Retail Futures 2012: Clothing and Footwear May 2008.
- UK Value Clothing Retailers 2008, December 2008.

DATAMONITOR (www.datamonitor.com)

Datamonitor reports provide comprehensive market intelligence, analysis and forecasting based on primary quantitative and qualitative research, providing the full picture on a particular industry, issue or trend. The following is a sample of the reports available through the Datamonitor database for the textile and clothing industry:

- Consumer Satisfaction Index 2008: Clothing
- Outlook for Clothing Retailing in Italy 2008
- Retail Futures 2010: Clothing and Footwear
- Retailing in Germany 2008
- Shares of Clothing Retailers in Spain 2008
- UK Retail Futures : Clothing & Footwear to 2012

The industry profiles below are available:

- Apparel Retail in India
- Apparel Retail in the United States
- Footwear in Asia-Pacific
- Footwear in Europe
- Global Footwear
- Global Home Furnishings
- Global Infantswear
- Global Womenswear
- Infantswear in Brazil
- Infantswear in Hungary
- Menswear in Italy
- Menswear in Norway
- Textiles in Asia-Pacific
- Textiles in Europe
- Textiles in France
- Textiles in Germany
- Textiles in Japan
- Textiles in the United Kingdom
- Textiles in the United States
- Womenswear in China
- Womenswear in Denmark

Frost & Sullivan (www.frost.com)

Western European Personal Protective Equipment Markets - Newsletter, April 2010.

Surgical Drapes, Gowns and Gloves Market in Europe, December 2009.

World Antimicrobial Plastics Markets, October 2009.

KEYNOTE (www.keynote.co.uk)

Keynote is an online database providing information on 27 industry sectors in the UK. Reports cover industrial and consumer sectors and information includes market size and trends, key players and company profiles. The following is a sample of the reports available through Keynote for the textile and clothing industry:

- Childrenswear, June 2009
- Clothing & Footwear Industry, February 2008
- Clothing Retailing 2009
- Footwear, July 2009
- Hand Luggage & Leather Goods 2010
- Home Furnishings, June 2008
- Lingerie, 2010
- Market Forecasts: Clothing, Personal Goods & Home Goods 2010
- Sports clothing & Footwear, May 2009
- Teenage Fashion, November 2008
- Top Markets : Clothing & Personal Goods & Home Goods, February 2009
- Top Markets: Household Goods & Home Improvements, February 2008

MINTEL (www.mintel.com)

Mintel market reports analyse market sizes and trends, market segmentation and consumer attitudes and purchasing habits, as well as assessing the future market. The following is a sample of the reports available through Mintel for the textile and clothing Industry :

- Childrenswear Retailing, Ireland, January 2009
- Childrenswear Retailing, UK, January 2010
- Clothing Retailing, UK, October 2009.
- Department Store Retailing, UK, January 2009

- Designer/Upmarket Clothing - UK - March 2010
- Ethical Clothing, UK, February 2009
- Fashion Online - UK - April 2010
- Fashion, Size Matters, UK, November 2008
- Fashion Store Environments, UK, June 2009
- Footwear Retailing, May 2008
- Household Linen, UK, January 2008
- Maternity Clothing, UK, January 2008
- Nightwear, UK, September 2008
- Sports Goods Retailing, UK, June 2008
- UK Retail Briefing: Clothing Focus, July 2009
- Underwear Retailing, UK, March 2010
- Value Clothing Retailing - UK - December 2009
- Wedding Wear, UK, January 2009
- Womenswear, UK, March 2008
- Youth Fashion, UK, May 2009

PLIMSOLL (www.plimsoll.co.uk)

Plimsoll specialises in providing up to date, authoritative financial analysis. They publish in-depth industry reports and market analysis on over 1500 UK industries. The following is a sample of the reports available through Plimsoll for the textiles and clothing industry:

- Clothing and Textiles Northern Ireland
- Textile Finishers
- Textile Machinery
- Textile Manufacturers
- Textile Merchants
- Textile Printing and Converting
- Textile Recycling and Rag Merchants
- Textile Rental
- Clothing Manufacturers
- Clothing Retailers
- Clothing Wholesalers
- Industrial Protective Clothing
- Maternity Clothing
- Outdoor Clothing and Equipment
- Protective Clothing
- Protective Clothing and Footwear Manufacturers
- Protective Clothing and Footwear Retailers
- Protective Clothing Wholesalers and Distributors
- Reflective and High Visibility Clothing

SNAPDATA (www.snapdata.com)

Snapdata provide market research overviews for a wide range of markets, indicating statistics for market size, shares, distribution and forecasts. The following reports are available for the textile and clothing industry:

- France Clothing 2008
- Germany Clothing 2008
- India Clothing 2009
- Italy Clothing 2008
- Italy Luggage & Leather Goods 2008
- Japan Clothing 2009
- Spain Clothing 2008
- UK Clothing 2009
- UK Clothing Retailing 2008
- UK Womenswear 2009
- US Clothing 2008
- US Footwear 2008
- US Swimwear 2008
- US Sports Apparel 2008
- US Sports Footwear 2008
- Womenswear (Snapshots) - UK - 2009

UK TRADE & INVESTMENT (www.uktradeinvest.gov.uk)

Textile Sector in Pakistan, 2009.

Giftware Jewellery & Tableware Sector in Russia, 2010

OTHER

Hardcopy resources in the Information Centre

- Technical Textiles International
- Textile Outlook International
- UK Corporate Clothing Market Report, 2007 – 2012
- World Markets for Knitted Textiles and Apparel: Forecasts to 2010

Some Management Consultants specialise in different sectors and make detailed research available on their websites. Those with research available on the textile and clothing sector include:

- DELOITTE GLOBAL -
http://www.deloitte.com/dtt/section_home/0,1041,sid%253D1008,00.html

- ERNST & YOUNG –
http://www.ey.com/global/content.nsf/International/Industry_Overview
- ACCENTURE –
http://www.accenture.com/Global/Research_and_Insights/default.htm
- PWC GLOBAL –
<http://www.pwc.com/extweb/pwcpublications.nsf/docid/9C658A7BAC898E6C852571E9004AD2F3>

COMPANY INFORMATION

Identifying companies and finding the right information about their activities and performance is essential to making good business decisions. The Information Centre has a wide range of company databases that can provide financials, product information, company details or trade names. Company information on agents or distributors, competitors or even potential customers, can be searched for on an international, regional, national or local level through a variety of databases including Kompass and FAME.

Some of these databases have free, limited searching available on the internet. This can help to identify potential companies which can be researched further.

The following links are useful:

- Bureau Van Dijk – Free Directory - www.bvdep.com
- Kelly's Directory – www.kellysearch.com
- Kompass – www.kompass.com

Datamonitor supplies company profiles on the larger global corporates including, Delta Apparel, Defense Industries International Inc and YKK Corporation. These profiles provide an invaluable analysis into the competitive and strategic performance of the company.

STATISTICS

The National Statistics website, www.statistics.gov.uk, holds information on import and export trade statistics for many products:

<http://www.statistics.gov.uk/OnlineProducts/>

Datamonitor also provides details on statistics and forecasts.

ASSOCIATIONS

Associations are an extremely useful way to find information on either markets or companies within the textiles and clothing sector. Many associations hold detailed membership directories. These include:

IRELAND

- Irish Linen Guild - www.irishlinen.co.uk

UK

- Association of Master Upholsterers and Soft Furnishers - www.upholsterers.co.uk
- Association of Suppliers of British Clothing Industries - www.asbci.co.uk
- British Fur Trade Association www.britishfur.co.uk/
- British Interior Textiles Association - www.interiortextiles.co.uk
- British Knitting and Clothing Export Council - www.ukfashionexports.com
- British Textile Technology Group - www.bttg.co.uk
- Confederation of British Wool Textiles - www.cbwt.co.uk
- Fashion & Design Protection Association <http://www.fdpa.co.uk/>
- Institute of Materials - www.iom3.org
- Performance Textile Association – www.performancetextiles.org.uk
- Silk Association of Great Britain - www.silk.org.uk
- Society of Dyers and Colourists - www.sdc.org.uk
- Textile Institute - www.texti.org

EUROPE – COUNTRY SPECIFIC

- Association of the Austrian Clothing Industry - www.fashion-industry.at
- Belgian Clothing Association - www.belgianfashion.be
- Belgian Textile Research Centre - www.centexbel.be
- Federation Belge de L'Industrie Textile – www.febeltex.be
- Association of Apparel and Textile Exporters in Bulgaria - www.bgtextiles.org/?cid=38
- Textilni Zkusebni Ustav SP - www.tzu.cz
- Textiles de France - www.textile.fr
- SMI Sistema Moda Italia- www.sistemamodaitalia.it
- Lithuanian Apparel & Textile Association - www.latia.lt
- Moscow Cotton Association - www.cotton.ru

EUROPE

- Cetelem - www.observateur-cetelem.com
- European Apparel and Textile Organisation – www.euratex.org
- European Association of Textile Polyolefins - www.eatp.org
- European Textile Finishers' Association - www.criet.org

USA

- Acrylic Council - www.fabriclink.com/index.cfm
- American Apparel and Footwear Association (AAFA) - www.apparelandfootwear.org/
- American Cotton Shippers Association (ACSA) - www.acsa-cotton.org
- American Textile Machinery Association - www.atmanet.org
- Color Association of the United States (CAUS) - www.colorassociation.com
- Cotton Council International - Cotton USA - www.cottonusa.org
- Craft Yarn Council of America - www.craftyarncouncil.com
- Embroiderers Guild of America, Inc. - <http://egausa.org/>
- Fiber Society (The) - www.thefibersociety.org
- Garment Contractors Association of Southern Carolina - www.garmentcontractors.org
- Knitting Guild of America - www.tkga.com
- National Association of Uniform Manufacturers & Distributors - www.naumd.com
- National Cotton Council - www.cotton.org
- National Textile Association - www.nationaltextile.org
- Northwest Quilters - www.NorthwestQuilters.org
- Professional Association of Custom Clothiers - <http://paccprofessionals.org>
- Schiffli Association. The Lace and Embroidery Manufacturers Association - www.schiffliusa.com
- SEAMS - Southeastern Apparel Manufacturers and Suppliers Association - www.seams.org
- Sewn Products Equipment Suppliers Association - www.spesa.org
- South Eastern Fabricare Association - www.sefa.org
- Textile Society of America - <http://textilesociety.org>
- Textured Yarn Association of America - www.tyaa.org
- United States Association of Importers of Textiles and Apparel - www.usaita.com

ASIA - PACIFIC

- China National Garment Association - <http://www.cnga.org.cn/engl/index.asp>

- China Nonwovens & Industrial Textiles Association - www.chinaspunbond.com/ENGLISH/default.htm
- The Federation of Hong Kong Cotton Weavers - www.textilecouncil.com
- Cotton Textile Export Promotion Council - www.texprocil.com/
- Carpet Export Promotion Council – CEPC - www.indiancarpets.com/
- The Handloom Export Promotion Council – HEPC - www.hepcindia.com/
- Japan Apparel Industry Council - www.jaic.or.jp/
- Japan Cotton Promotion Institute - www.cotton.or.jp
- Korean Federation of Textile Industries - www.kofoti.org
- Swak - Spinners and Weavers Association of Korea - www.swak.org/eng/index.html
- Malaysian Textile Manufacturers Association - www.fashion-asia.com
- All Pakistan Textile Mills Association (APTMA) - www.aptma.org.pk
- Textile & Fashion Federation (Singapore) - www.taff.org.sg

LATIN AMERICA

- Brazilian Association of Clothing – www.abrvest.org.br
- Brazilian Association of Textile and Clothing Industries - www.abit.org.br
- INTECH: Instituto de Textil de Chile - www.intech.cl

INTERNATIONAL

- Fashion Group International - www.fgi.org
- Global Alliance for Fair Textile Trade - www.fairtextiletrade.org
- Industrial Fabrics Association International - www.ifai.com
- International Apparel Federation - www.iafnet.org
- International Bureau for the Standardisation of Man-Made Fibres - www.bisfa.org
- International Fabricare Institute - www.ifi.org
- International Geosynthetics Society - www.geosyntheticsociety.org
- International Rayon and Synthetic Fibres Committee - www.cirfs.org
- International Textile and Apparel Association - www.itaonline.org
- International Textile Manufacturers Association - www.itmf.org
- International Wool Textile Organization - www.iwto.org

Invest NI is not responsible for the content of external websites and inclusion in, or exclusion from, the above list does not imply recommendation, endorsement or otherwise of any company, product or service.

NEWS

Business Information Centre subscribes to a number of news databases which provide access to articles news and trade sources.

A vast amount of current and retrospective News articles on the industry can also be obtained from Datamonitor and Mintel.

The Lexis Nexis database has access to trade and news sources from around the world.

Journals available in the Information Centre

- Drapers Record

INTERNET

The internet holds an extensive range of information on textile and clothing and related industries. Useful sites include:

- **Apparel Exchange** - www.fabric.com
Linking to over 26,000 companies
- **Director – E** - www.director-e.com
An online directory for the world's textile industries
- **Directory of Textile Manufacturers, Exporters and Suppliers** - www.teonline.com/apparel-garments
US website detailing companies, associations and publications from around the world.
- **Enterprise Ireland** - www.enterprise-ireland.com/SourceIreland/Ireland/Clothing_and_Textiles.htm
Sector Profile on the clothing and textiles industry in Ireland.
- **Fibres and Textiles in Eastern Europe** - www.fibtex.lodz.pl/inden.htm
A quarterly journal on the industry in Eastern Europe.
- **Office of Textile & Apparel US Dept of Commerce Data Base.** - www.otexa.ita.doc.gov
USA Trade statistics for textiles
- **Tech Exchange** - www.techexchange.com

On-line trade publication and sourcing portal for the global apparel, textile and home furnishings industries. Searchable database of companies.

- **Textile Companies** - www.ezilon.com/business/textiles_and_nonwovens/index.shtml
Textiles manufacturers and textiles companies mainly in the EU.
- **Textile Exchange** - www.teonline.com
Directory of manufacturers, exporters and suppliers.
- **TextileWeb** - www.textileweb.com
Sourcing site for textiles industries
- **Textiles.com** - www.textiles.com
Latest industry news from World News Network.
- **Trade Shows – Textiles** - www.eventseye.com/fairs/event_tc89_24_1.html
Listing of trade events for the textile industry.
- **World of Fashion and Textiles** - www.fibre2fashion.com/news/NewsDetails.asp?News_id=11705
Latest industry news for the USA, business directory and events.

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SELLING TO THE PUBLIC SECTOR

Enterprise Europe NI's Public Procurement Service (TED), offers the following services to subscribing businesses:

- Daily alerting service matching tender opportunities to tailored company profiles
- Advice and assistance on tendering procedures
- Information on UK and EU Public Procurement Regulations
- Assistance and advice on supplying to Local Government, Education Boards, the Health Sector and Utility companies
- Information on where to access tender opportunities for below EC thresholds
- Advice on how to find public tenders on the internet.

In addition to the TED service, a number of resources for the Public Procurement market are available through the EIC.

For more information, please find attached a link into the 'Tender Information' section on the Invest NI website: www.investni.com/tenderinformation

EXHIBITIONS/TRADESHOWS

Exhibitions/Tradeshows are a good way to market your product, finding out who your competitors are, networking and finding new customers. To find out about exhibitions and tradeshows in the sector, worldwide or locally, just click on the links below:

<http://www.exhibitions.co.uk/>

<http://www.expodatabase.com/messedb/>

RELATED LINKS

Other sector guides related to the Textile industry sector are:

- Craft
- Furniture

These sector guides along with others can be found on the Invest NI website:

<http://www.investni.com/index/publicationsa-z.htm?filter=S>

These are only examples of information available for the industry. If you require anything specific or have any questions, please do not hesitate to contact Kathy McConville, 028 9069 8127 or any member of Business Information Centre's team by e-mail: bic@investni.com.

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