

**Programmes Focused on Social Enterprises and the Community and Voluntary Sector  
June 2010**

Programme - provider and programme name	Programme Description	Geographical availability	Exclusive to social enterprises Y/N	Stage of development (pre start, start up, existing)	Type of intervention	Availability Timescale
<p><b>Belfast City Council – Pre Enterprise Social Economy Support Programme</b></p> <p><a href="http://www.belfastcity.gov.uk/businessprogrammes/socialeconomyprogramme.asp">http://www.belfastcity.gov.uk/businessprogrammes/socialeconomyprogramme.asp</a></p> <p><b>Contact:</b> Rhonda Lynn, Economic Development Officer Telephone: 028 9027 0229 Email: <a href="mailto:lynnr@belfastcity.gov.uk">lynnr@belfastcity.gov.uk</a></p>	<p>Support available for Belfast based community organisations or individuals groups to find out more about becoming a social enterprise</p> <p>Wave 1 - There are 12 participants at the second stage of wave 1 (18 participated at stage 1) due to complete in June.</p> <p>Wave 2 - Recruitment in the summer for initial 18 spaces reducing to 12.</p>	Belfast City Council area	No Open to all community and voluntary groups, social enterprises and individuals that have not received start up support	Pre Start	Capability	2 years 2009 - 2011
<p><b>Charity Bank – loan finance</b></p> <p><a href="http://www.charitybank.org">www.charitybank.org</a></p> <p><b>Contact:</b> Niamh Goggin Telephone: 028 9024 4179 Email: <a href="mailto:ngoggin@charitybank.org">ngoggin@charitybank.org</a></p>	Charity Bank provides affordable loan finance and advice to enable charities, community associations, voluntary organisations, community businesses and social enterprises across the UK to grow.	Across Northern Ireland	No Charities and other civil society organisations which address society's needs.	Start up Existing	Financial	Ongoing
<p><b>Community Action Network (CAN) – range of programmes and activities</b></p> <p><a href="http://www.can-online.org.uk/pages/social_investment.html">http://www.can-online.org.uk/pages/social_investment.html</a></p>	CAN supports social entrepreneurs to scale up their businesses and maximise their social	Across Northern Ireland	Yes	Existing	Capability Financial	Are reactive and are waiting approaches by suitable SEEs

<p><b>Contact:</b>  <b>Denise Vergot Holle</b>  <b>Telephone: 020 7922 7751</b>  <b>Email: <a href="mailto:d.holle@can-online.org.uk">d.holle@can-online.org.uk</a></b></p> <p><b>Richard Kennedy</b>  <b>Telephone: 020 7922 7757</b>  <b>Email: <a href="mailto:r.kennedy@can-online.org.uk">r.kennedy@can-online.org.uk</a></b></p>	<p>impact.  CAN Social Investment deploys a range of funding and business support into social enterprises and includes the Breakthrough programme. CAN also work with corporate partners to leverage capital and strategic support into leading social enterprises. CAN operate the following support programmes</p> <p><b>Breakthrough Programme</b> -  Breakthrough is a social investment programme designed to tackle the financial and management challenges inhibiting the growth of Social Enterprise; and</p> <p><b>Engage Programme</b> –  Gives growing social enterprises access to business expertise to support strategy and business processes.</p>					<p>from the NI market.</p>
<p><b>Social Entrepreneurship Programme</b></p> <p><a href="http://www.investni.com/index/start/socialentrepreneurs.htm">http://www.investni.com/index/start/socialentrepreneurs.htm</a></p> <p><b>Contact:</b>  <b>Alison Reid</b>  <b>Telephone: 028 9069 8163</b>  <b>Email: <a href="mailto:Alison.reid@investni.com">Alison.reid@investni.com</a></b></p>	<p>The four elements of the programme are all aimed at the promotion of sustainable models of business and provide capability support to allow organisations to set up and develop businesses with the potential of start up, growth or export development:</p> <p><b>Lead in Development</b> –</p>	<p>Across Northern Ireland</p>	<p>No  Also open to community and voluntary organisations considering setting up a social enterprise</p>	<p>Pre Start  Start Up  Existing</p>	<p>Capability  Financial</p>	<p>2009 - 2011  Yr 3 to 2012  subject to annual review</p>

	<p>Advice for groups without a clearly identified business start up idea or who need help to refine their idea.</p> <p><b>Core Capability Support</b> – A package of assistance to help groups develop their business plan, the potential for financial assistance towards start-up costs, start up capability advice and aftercare during the first year of trading.</p> <p><b>Post Start Strategic Mentoring</b> – One to one strategic mentoring specific to the needs of the groups. This is aimed at existing social enterprises with growth and export potential.</p> <p><b>Mentoring Support for Transitional Groups</b> - advice and support for voluntary and community sector groups seeking to make the transition to a social enterprise.</p>					
<p><b>Lloyds TSB Foundation for Northern Ireland</b></p> <p><a href="http://www.lloydstsbfoundationni.org">www.lloydstsbfoundationni.org</a></p> <p>Telephone: 028 9032 3000</p> <p>Email: <a href="mailto:info@lloydstsbfoundationni.org">info@lloydstsbfoundationni.org</a></p>	<p>Lloyds TSB Foundation for Northern Ireland offers support to organizations focused on delivering social and community needs and on education and training.</p>	<p>Across Northern Ireland</p>	<p>No Applications only considered from organisations recognized as a charity.</p>	<p>Existing</p>	<p>Financial</p>	<p>Ongoing</p>
<p><b>NICVA – range of programmes</b></p> <p><a href="http://www.nicva.org">www.nicva.org</a></p>	<p>NICVA organizes a range of scheduled and bespoke programmes throughout the year based on the</p>	<p>Across Northern Ireland</p>	<p>No These programmes are not</p>	<p>All stages</p>	<p>Capability</p>	<p>Ongoing</p>

<p><b>Contact:</b>  <b>Roisin Kelly</b>  <b>Telephone: 028 9087 7777</b></p>	<p>needs of its members. NICVA's areas of expertise are: fund raising, governance. Recruitment and selection, media and communications, management, policy.</p>		<p>wholly focused on SEEs, rather they are delivered to the wider voluntary and community market.</p>			
<p><b>School for Social Entrepreneurs Ireland</b>  <a href="http://www.sse.org.uk/school.php?schoolid=4">http://www.sse.org.uk/school.php?schoolid=4</a>  <b>Contact:</b>  <b>Sheila McQuaid</b>  <b>Telephone: 028 9032 8918</b>  <b>Email: <a href="mailto:sse.ireland@btconnect.com">sse.ireland@btconnect.com</a></b></p>	<p>Four advanced level training and development initiatives:  The core SSE programme is Ready Steady Grow – personal and project development aimed at Board members, CEOs and senior managers  Creating a Social Enterprise – Advanced Diploma in Social Enterprise  Sustainable Futures – Advanced Diploma in Management Practice  Leading Sustainable Change – MSc in Executive Leadership for the community and voluntary sector</p>	<p>University Of Ulster</p>	<p>No</p>	<p>Existing</p>	<p>Capability</p>	<p>Current provisio</p>
<p><b>Social Economy Network</b>  <a href="http://www.socialeconomynetwork.org">www.socialeconomynetwork.org</a>  <b>Contact:</b>  <b>Anne Graham</b>  <b>Telephone: 028 90770502</b>  <b>Email: <a href="mailto:anne@socialeconomynetwork.org">anne@socialeconomynetwork.org</a></b></p>	<p>The Social Economy Network (SEN) is the regional umbrella organisation for social enterprises in Northern Ireland. The SEN provides information and advice for social enterprises, a signposting service to support organisations and free registration on the social economy trade</p>	<p>Across Northern Ireland</p>	<p>No</p>	<p>Existing</p>	<p>Capability</p>	<p>Ongoing</p>

	<p>directory for members. The SEN facilitates the sharing of good practice, organises good practice visits and provides networking opportunities for social enterprises. The SEN also provides tailored training sessions in response to members needs.</p>					
<p><b>Ulster Community Investment Trust – loan finance</b></p> <p><a href="http://www.ucitltd.com">www.ucitltd.com</a></p> <p><b>Contact:</b>  <b>Jonathan McAlpin</b>  <b>Telephone: 028 9031 5003</b>  <b>Email: <a href="mailto:jonathanmcalpin@ucitltd.com">jonathanmcalpin@ucitltd.com</a></b></p>	<p>Ulster Community Investment Trust Ltd (UCIT) was established in 1995 in response to decreasing grant support from government and the difficulties experienced by community organisations in accessing commercial loan facilities. The organisation now stands as the key provider of loan finance, free advice, business support and mentoring to the social economy sector in Northern Ireland and the Republic of Ireland.</p> <p>UCIT's Flexible Enterprise Fund is available alongside and in conjunction with the SEP. This is an unsecured loan of £10k-£50k for social enterprise projects which may present a higher risk but which offer a social return to the community.</p> <p>As a registered charity, all profits generated by UCIT are recycled for reinvestment into the</p>	<p>Across Northern Ireland</p>	<p>No</p> <p>The loan finance is not wholly focused on SEEs, rather it is delivered to the wider voluntary and community market.</p>	<p>Start up</p> <p>Existing</p>	<p>Financial</p>	<p>Ongoing</p>

	community and social enterprise sector.					
<p><b>UnLtd – range of programmes / activities</b></p> <p><a href="http://www.unltd.org.uk/regions.php?ID=25">http://www.unltd.org.uk/regions.php?ID=25</a></p> <p><b>Contact:</b>  <b>Ciara Brennan</b>  <b>Telephone: 028 9024 4007</b>  <b>Email: <a href="mailto:ciarabrennan@unltd.org.uk">ciarabrennan@unltd.org.uk</a></b></p>	<p>UnLtd is a charitable organisation set up by seven leading organisations that promote social entrepreneurship.</p> <p>UnLtd - the Foundation for Social Entrepreneurs - wants to support and develop the role of social entrepreneurs as a force for positive change in the United Kingdom. In the short to medium term UnLtd will achieve this by providing:</p> <ul style="list-style-type: none"> <li>– Level 1 and Level 2 Awards to social entrepreneurs</li> <li>– A UK wide Fellowship of people who have received awards</li> <li>– Research into the impact of social entrepreneurs on society;</li> <li>– UnLtd Ventures</li> <li>– Investor Readiness Programme which prepares social enterprises for introduction to the appropriate investment provider for investments of £250k+</li> <li>– Impact Programme, a</li> </ul>	Across Northern Ireland	Yes	All stages	Capability Financial	Ongoing

	joint programme with Advantage NI offering a £20k scholarship fund to support young people who have an entrepreneurial solution to a social problem					
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### Additional programmes which may be of interest to social enterprises

Programme - provider and programme name	Programme Description / participation by social enterprises	Geographical availability	Exclusive to social enterprises Y/N	Stage of development (pre start, start up, existing)	Type of intervention	Availability Timescale
<b>Belfast City Council - Grow and Compete Programme</b>  <a href="http://www.belfastcity.gov.uk/businessprogrammes/growandcompete.asp">http://www.belfastcity.gov.uk/businessprogrammes/growandcompete.asp</a>  <b>Contact:</b> Deirdre Fitzpatrick Telephone: 028 9079 9224 Email: <a href="mailto:deirdre@fitzpatrickassociates.co.uk">deirdre@fitzpatrickassociates.co.uk</a>	Business development programme aimed at the owner-managers of small businesses established in the last few years, who now are looking to move to the next level.	Belfast City Council area	No - Open to small businesses	Existing	Capability	2009/2010
<b>Belfast City Council - Smarter Procurement Programme</b>  <a href="http://www.belfastcity.gov.uk/businessprogrammes/ProcurementProgramme.asp">http://www.belfastcity.gov.uk/businessprogrammes/ProcurementProgramme.asp</a>  <b>Contact:</b> Ruth Rea, Economic Development Telephone: 028 9050 0518	How to identify and take advantage of new sales opportunities in public and private sector.  There are 20 spaces in 2 waves of the programme. Have received enquiries from SEs.  Wave 1 - 3 SE participants out of 11.  Wave 2 - May 2010 for 10	Belfast City Council area	No - Open to small businesses and social enterprises	Existing	Capability	2010

<p>Email: <a href="mailto:rearuth@belfastcity.gov.uk">rearuth@belfastcity.gov.uk</a></p>	<p>spaces.</p>					
<p><b>Belfast City Council - Strategy in Business Initiative</b></p> <p><a href="http://www.belfastcity.gov.uk/businessprogrammes/sbi.asp">http://www.belfastcity.gov.uk/businessprogrammes/sbi.asp</a></p> <p><b>Contact:</b>  <b>Barry Rooney, Economic Development Officer</b>  <b>Telephone:</b> 028 9050 0504  <b>Email:</b> <a href="mailto:rooneyb@belfastcity.gov.uk">rooneyb@belfastcity.gov.uk</a></p>	<p>Helps small Belfast-based businesses to develop the practical skills necessary to think strategically and to develop realistic plans for future growth.</p> <p>There are 30 spaces in 2 waves of the programme.</p> <p>Wave 1 - 2 SEs participating.</p> <p>Wave 2 - Aug/Sept 2010 recruitment.</p>	<p>Belfast City Council area</p>	<p>No - Open to small businesses</p>	<p>Existing</p>	<p>Capability</p>	<p>2009/2010</p>
<p><b>Belfast City Council - Retail Therapy Programme</b></p> <p><a href="http://www.belfastcity.gov.uk/businessprogrammes/retailtherapy.asp">http://www.belfastcity.gov.uk/businessprogrammes/retailtherapy.asp</a></p> <p><b>Contact:</b>  <b>Lisa McCartney, Economic Development Officer</b>  <b>Telephone:</b> 028 9027 0736  <b>Email:</b> <a href="mailto:mccartneylisa@belfastcity.gov.uk">mccartneylisa@belfastcity.gov.uk</a></p>	<p>Retail Therapy is a practical, results-focused initiative tailored specifically for the independent retail sector.</p> <p>There are 30 spaces on the programme. 1 wave only, programme started in Feb 2010. No SEs on programme.</p>	<p>Belfast City Council area</p>	<p>No - Open to independent retailers and social enterprises.</p>	<p>Existing</p>	<p>Capability</p>	<p>2009/2010</p>
<p><b>Belfast City Council - Sales Growth Programme</b></p> <p><a href="http://www.belfastcity.gov.uk/businessprogrammes/salesgrowth.asp">http://www.belfastcity.gov.uk/businessprogrammes/salesgrowth.asp</a></p> <p><b>Contact:</b>  <b>Barry Rooney, Economic Development Officer</b>  <b>Telephone:</b> 028 9050 0504  <b>Email:</b> <a href="mailto:rooneyb@belfastcity.gov.uk">rooneyb@belfastcity.gov.uk</a></p>	<p>Business development programme aimed at supporting local businesses to increase their sales base.</p> <p>There are 30 spaces in 2 waves of the programme.</p> <p>Wave 1 - No SEs participating.</p> <p>Wave 2 - Aug/Sept 2010 recruitment.</p>	<p>Belfast City Council area</p>	<p>No - Open to small businesses and social enterprises</p>	<p>Existing</p>	<p>Capability</p>	<p>2009/2010</p>
<p><b>Belfast City and Lisburn City Council partnership - Franchising Initiative</b></p>	<p>Aims to help entrepreneurs start or expand their business through</p>	<p>Belfast and Lisburn City</p>	<p>No - Open to small businesses and social</p>	<p>Start up Existing</p>	<p>Capability</p>	<p>2009/2010</p>

<p><a href="http://www.belfastcity.gov.uk/businessprogrammes/franchisour.asp">http://www.belfastcity.gov.uk/businessprogrammes/franchisour.asp</a></p> <p><b>Contact:</b>  <b>Ruth Rea, Economic Development</b>  <b>Telephone: 028 9050 0518</b>  <b>Email: <a href="mailto:rearuth@belfastcity.gov.uk">rearuth@belfastcity.gov.uk</a></b></p>	<p>franchising. There are 2 programmes:</p> <p><b>Franchising Programme -</b> Supports entrepreneurs and helps them to understand the opportunities in franchising and evaluate potential franchise businesses with the aim of purchasing and starting their own business</p> <p><b>Franchise Your Business Programme –</b> to understand the opportunities in franchising as well as gearing their business up and developing systems and procedures that allow the business to be replicated in franchise format.</p> <p>There are 20 spaces in 2 waves of the programme.  Wave 1 - 1 SE participating.  Wave 2 - Sept 2010 recruitment.</p>	<p>Council area</p>	<p>enterprises</p>			
<p><b>Business In The Community – range of programmes</b></p> <p><a href="http://www.bitc.org.uk/northern_ireland/index.html">http://www.bitc.org.uk/northern_ireland/index.html</a></p> <p><b>Contact:</b>  <b>Connections</b>  <b>Heather Major</b>  <b>Telephone: 028 9046 0606</b>  <b>E-mail: <a href="mailto:heather.major@bitcni.org.uk">heather.major@bitcni.org.uk</a></b></p> <p><b>SME Support</b>  <b>Kieran Harding</b>  <b>Telephone: 028 9046 0606</b></p>	<p>Business in the Community organises its programmes around 4 main areas: Environment , Workplace, Cohesive Communities and Economic Growth.</p> <p>Economic Growth Programmes include Connections, SME Support and Sustaining the Third Sector.</p>	<p>Across Northern Ireland</p>	<p>No - This programme is not wholly focused on SEEs, rather they are delivered to the wider voluntary and community market and SMEs.</p>	<p>All stages</p>	<p>Capability</p>	<p>Ongoing</p>

<p><b>E Mail:</b> <a href="mailto:Kieran.harding@bitcni.org.uk">Kieran.harding@bitcni.org.uk</a></p> <p><b>Business In The Community</b>  <b>Tel: 028 9046 0606</b>  <b>E-mail: <a href="mailto:info@bitcni.org.uk">info@bitcni.org.uk</a></b></p>						
<p><b>Department for Employment and Learning – range of Leadership and Management Programmes.</b></p> <p><a href="http://www.delni.gov.uk/madenotborn">http://www.delni.gov.uk/madenotborn</a></p> <p><b>Contact</b> <b>Conor McCartan</b> (<a href="mailto:Conor.mccartan@delni.gov.uk">Conor.mccartan@delni.gov.uk</a>)</p> <ul style="list-style-type: none"> <li>• <b>Management and Leadership Development Programme ( MLDP)</b></li> <li>• <b>Management Analysis and Planning Programme ( MAP)</b></li> <li>• <b>INTRO Graduate Management Programme</b></li> <li>• <b>Meridian Programme</b></li> <li>• <b>Leaders for Tomorrow.</b></li> </ul> <p><b>Department for Employment and Learning</b>  <b>Management and Leadership Development</b>  <b>Lesley Building</b>  <b>61 Fountain street</b>  <b>Belfast</b>  <b>BT1 5EX</b></p> <p><b>Tel 028 90441772</b></p> <p><a href="mailto:madenotborn@delni.gov.uk">madenotborn@delni.gov.uk</a></p>	<p>The Department offers a range of Leadership and Management programmes to develop individual managers as well as the leadership and management needs of NI companies and Social Economy Enterprises.</p> <p>Details of programmes are available on the “Made Not Born” pages of the DEL website.</p>	<p>Across Northern Ireland</p>	<p>Not specifically – programmes are accessible by both SMEs and Social Economy Enterprises.</p>	<p>Existing</p>	<p>Capability</p>	<p>Ongoing</p>
<p><b>Department for Employment and Learning (NI)</b>  <b>Investors in People</b></p> <p><a href="http://www.delni.gov.uk/index/iip-nta/now.htm">http://www.delni.gov.uk/index/iip-nta/now.htm</a></p> <p><b>Contact: Paul Bryans, Manager NI Investors in People Centre</b>  <b>Telephone: 028 90 441773</b>  <b>E-mail: <a href="mailto:paul.bryans@delni.gov.uk">paul.bryans@delni.gov.uk</a></b></p>	<p>Investors in People is the most successful framework for business improvement through people management.</p> <p>A range of support is available including a free briefing session and financial subsidy towards the cost of advisory support (though group schemes)</p>	<p>Across Northern Ireland</p>	<p>No</p>	<p>Existing</p>	<p>Capability</p>	<p>Ongoing</p>

<p><b>DFP - Central Procurement Directorate</b></p> <p><a href="http://www.cpdni.gov.uk">www.cpdni.gov.uk</a></p> <p><b>Contact :</b>  <b>Telephone : 028 9081 6200</b>  <b>E Mail : <a href="mailto:procure.info@dfpni.gov.uk">procure.info@dfpni.gov.uk</a></b></p>	<p>and assessment.</p> <p>Disseminates advice and guidance on policy and good practice on public sector procurement, which comes within the scope of the Procurement Board for Northern Ireland, and monitors their implementation.</p> <p>On social enterprises CPD:</p> <p>Works with the SEPG and the sector to raise awareness of public tendering processes.</p> <p>Encourages other Central Government bodies to use eSourcingNI to achieve a more coordinated approach to advertising Public Sector tenders.</p> <p>Provides guidance on sustainable procurement for public sector procurement practitioners, including the integration of equality and sustainable development issues into public service procurement.</p> <p>Works with SEN and others to facilitate “meet the buyer” events across NI to bring public sector procurement practitioners into contact with SME’s and SEE’s.</p> <p>Monitors and reports twice yearly to the Procurement Board on how CoPE’S and Departments are</p>	<p>Across Northern Ireland</p>	<p>No - Provides guidance to SEEs (and SMEs) on public sector procurement.</p>	<p>Pre Start Start Up Existing</p>	<p>Capability</p>	<p>Ongoing</p>
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	embedding equality of opportunity and sustainable development into their procurement practice.					
<b>Educational Guidance Service for Adults (EGSA) – Outreach Adult Careers Information, Advice and Guidance (CIAG) Service</b>  <b>Contact: Joanne Rooney (Careers Service - DEL)</b> <b>E-mail: <a href="mailto:csni@delni.gov.uk">csni@delni.gov.uk</a></b>	EGSA was awarded a 3-year Service Level Agreement with the Department for Employment and Learning (DEL) to deliver an Outreach Adult CIAG service focusing on Redundancy Counselling and Community Networking and partnering.	Across Northern Ireland	No – Redundancy Counselling available to employers /employees via DEL District Manager. Community Networking & partnering open to all in the community & voluntary sector	Existing	Outreach Adult Careers Information , Advice and Guidance	3-year SLA May 2010 – 16 May 2013
<b>Enterprise Northern Ireland and the Border County Enterprise Boards - Tradelinks</b>  <a href="http://www.enterpriseni.com/Content.aspx?nSectionId=8&amp;nSubSectionId=8&amp;nContentId=92">http://www.enterpriseni.com/Content.aspx?nSectionId=8&amp;nSubSectionId=8&amp;nContentId=92</a>  <b>Contact:</b> <b>Kieran Mathers</b> <b>Telephone: 028 30267011</b> <b>E Mail: <a href="mailto:kmathers@nmea.net">kmathers@nmea.net</a></b>	Export development programme to address the barriers to trade between Northern Ireland and the border counties of the ROI. Programme recruitment underway, target 357 NI participants. Open recruitment process. Initial applications at review stage no SEs in the 40 which have started to date.	Across Northern Ireland	No - Open to all community and social enterprises and SME	Existing	Capability	3 years 2009- June 2012
<b>Invest Northern Ireland – Enterprise Development Programme</b>  <a href="http://www.growthni.com">www.growthni.com</a>  <b>Contact:</b> <b>Telephone: 0800 223 0266</b>	The Growth Programme of the Enterprise Development Programme is a business development programme for growth potential businesses.	Across Northern Ireland	No	Existing	Capability	Ongoing
<b>Invest Northern Ireland – Innovation Vouchers</b>	To enable small NI registered enterprises to	Across Northern	No	Existing	Capability	4 calls for application

<p><a href="http://www.innovationvouchers.com">www.innovationvouchers.com</a></p> <p><b>Contact:</b>  <b>Claire Herron</b>  <b>Telephone: 028 9069 8158</b>  <b>Email: <a href="mailto:Claire.herron@investni.com">Claire.herron@investni.com</a></b></p>	<p>access knowledge and expertise to develop innovative solutions to business issues.</p> <p>Next wave for application is April 2010. There have been circa 18 awards to SEs since the pilot in June 2008.</p>	Ireland				<p>s 2010/11:  April  September  November  February</p>
<p><b>Newtownabbey Borough Council  Sales Growth Programme</b></p> <p><b>Contact:</b>  <b>Full Circle Management Solutions</b>  <b>330 Beersbridge Road</b>  <b>Belfast</b>  <b>BT5 5DY</b></p> <p><b>Telephone: 028 90691027</b></p>	<p>The aim of this programme is to develop local businesses' understanding of how to identify and take advantage of market opportunities, source new customers, utilise sales tools and techniques to increase sales effectiveness.</p>	Newtown-abbey Borough	No	Existing	Capability	Recruitment / start up stage
<p><b>Newtownabbey Borough Council  Business Needs Analysis</b></p> <p><b>Contact:</b>  <b>Brendan Smyth Consulting</b>  <b>52 Dunmurray Lane</b>  <b>Belfast</b>  <b>BT17 9JR</b></p> <p><b>Telephone: 028 90621710</b></p>	<p>This project is designed to provide an analysis to assess the needs of the business community in Newtownabbey. This analysis will look at the need for Innovation and Research and Development programmes and present recommendations – short medium and long term, to Newtownabbey Borough Council.</p>	Newtown-abbey Borough	No	Existing	Capability	Recruitment / start up stage
<p><b>Newtownabbey Borough Council  Small Firm Development Programme</b></p> <p><b>Contact:</b>  <b>Noribic</b>  <b>Northland Building</b>  <b>NWIFHE, Strand Road</b></p>	<p>The aim of this Programme is to provide customised support for the needs of individual businesses.</p>	Newtown-abbey Borough	No	Existing	Capability	Recruitment / start up stage

<p><b>Londonderry</b> <b>BT48 7BY</b></p> <p><b>Telephone: 028 71264242</b></p>						
<p><b>Newtownabbey Borough Council</b> <b>Developing Your Corporate Identity Programme</b></p> <p><b>Contact:</b> <b>Full Circle Management Solutions</b> <b>330 Beersbridge Road</b> <b>Belfast</b> <b>BT5 5DY</b></p> <p><b>Telephone: 028 90691027</b></p>	<p>The aim of this Programme is to provide businesses with a corporate identity improvement plan and assist with website development.</p>	<p>Newtown-abbey Borough</p>	<p>No</p>	<p>Existing</p>	<p>Capability</p>	<p>Recruitment / start up stage</p>
<p><b>Newtownabbey Borough Council</b> <b>Business Network</b></p> <p><b>Contact:</b> <b>Newtownabbey Borough Council</b> <b>Mossley Mill</b> <b>Newtownabbey</b> <b>BT36 5QA</b></p> <p><b>Telephone: 028 90340072</b></p>	<p>Monthly Networking event for local businesses with guest speakers</p>	<p>Newtown-abbey Borough</p>	<p>No</p>	<p>Existing</p>	<p>Capability</p>	<p>Recruitment / start up stage</p>
<p><b>Northern Ireland Rural Development Programme</b></p> <p><a href="http://www.dardni.gov.uk/index/rural-development/rdp-campaign.htm">http://www.dardni.gov.uk/index/rural-development/rdp-campaign.htm</a></p> <p><b>Telephone: 0845 3044 509</b> Email: <a href="mailto:rdp@dardni.gov.uk">rdp@dardni.gov.uk</a></p>	<p>Three main priorities: Axis 1 - Improving the competitiveness of agriculture and forestry by supporting restructuring, development and innovation Axis 2 - Improving the environment and countryside by supporting land management</p>	<p>Rural areas across Northern Ireland</p>	<p>No</p>	<p>Start Up Existing</p>	<p>Capability Financial</p>	<p>2009 - 2013</p>

	Axis 3 - Improving the quality of life in rural areas and encouraging diversification of economic activity					
<p><b>Southern Regional College programme engaging with the Dundalk Institute of Technology - Greenshoots IQ 360</b></p> <p><a href="http://www.iq360.eu">www.iq360.eu</a></p> <p><b>Southern Regional College</b>  <b>Telephone: 028 3026 5402</b>  <b>Email: <a href="mailto:greenshoots@iq360.eu">greenshoots@iq360.eu</a></b></p>	To showcase the entrepreneurial support services available at the Greenshoots Incubation and Innovation Centre and at the Regional Development Centre in Dundalk. For innovative technology focused business.	Newry & Mourne / Louth	No	Start Up Existing	Capability	Ongoing
<p><b>University of Ulster – range of programmes / activities</b></p> <p><a href="http://oie.ulster.ac.uk/information_for_business">http://oie.ulster.ac.uk/information_for_business</a></p> <p><b>Telephone: 028 9036 6803</b>  <b>Email: <a href="mailto:k.patterson@ulster.ac.uk">k.patterson@ulster.ac.uk</a></b></p>	<p>The University of Ulster recognises the social economy as an innovative and dynamic sector. It offers the following support services to social enterprises:</p> <ul style="list-style-type: none"> <li>– Knowledge Transfer Programmes</li> <li>– Networking with the Knowledge Club</li> <li>– Graduate Recruitment</li> <li>– Student Placements</li> <li>– Graduate Placements (GAP Programme)</li> <li>– Training and Development</li> <li>– Consultancy Services including innovation vouchers</li> </ul>	Across Northern Ireland	No - It should be noted that the majority of the University of Ulster's activities are clearly focused on SEEs who are very much at post start i.e. have been operationally successful. There are some limited pre start activities.	Existing Some Start Up	Capability	Ongoing

	<ul style="list-style-type: none"> <li>- Research through the Science Shop</li> <li>- Facilities and Equipment</li> </ul> <p>These are broadly the same activities as those offered by the University to 'mainstream' enterprises.</p>					
<p><b>Department for Employment and Learning</b></p> <p>Email: <a href="mailto:stepstowork@delni.gov.uk">stepstowork@delni.gov.uk</a></p>	<p>The Department through the Step Ahead stand of the Steps to Work programme provides an opportunity for Community and Voluntary sector organisations, including Social Economy Enterprise, to provide fixed-term, subsidised employment to those out of work for 30 months or more.</p>	Across NI	No – also available to all Community and Voluntary organisations.	Existing		Sept 2009 – Sept 2011
<p><b>Department for Employment and Learning – Local Employment Intermediary Service (LEMIS)</b></p> <p>Contact:</p> <p><b>Sam Bailie (Tel. 9025 2258) or Damian McCann (Tel. 9072 6782)</b>  <b>3<sup>rd</sup> Floor,</b>  <b>Gloucester House,</b>  <b>57/63 Chichester Street, Belfast BT1 4RA</b></p> <p>Email: <a href="mailto:sam.bailie@delni.gov.uk">sam.bailie@delni.gov.uk</a> or <a href="mailto:damian.mccann@delni.gov.uk">damian.mccann@delni.gov.uk</a></p>	<p>The Local Employment Intermediary Service (LEMIS) is an initiative designed to help unemployed people in the community overcome those issues that may be preventing them from finding and keeping a job. The service is provided by local community employment organisations in Belfast, Londonderry and Strabane.</p> <p>These organisations offer an impartial and confidential advice and support service to help people find a job which best suits their skills and abilities.</p>	Belfast, Londonderry and Strabane	<p>LEMIS is available to:-</p> <p>Benefit recipients (e.g. Income Support, Incapacity Benefit / Employment Support Allowance, Service Disablement Allowance and Disability Living Allowance)</p> <p>Out of work partners of benefit recipients</p> <p>People who are not claiming any</p>	Existing	Supply of potential employees	LEMIS is contracted to be delivered to March 2011.

	<p>LEMIS clients avail of employment vacancies including those created by Social Economy Programmes. The LEMIS Providers prepare and coach clients prior to employment interviews. (An example of this was the INI – IDF Social Economy Fund Pilot 2008 in West Belfast &amp; Greater Shankill, of 26 vacancies 14 were filled by LEMIS clients)</p>		<p>benefits including returners to the labour market</p> <p>Young people not linked to the benefits system or engaged in employment, education or training</p> <p>Ex-prisoners</p>			
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