

TRADE DATA SOURCES

2024

Sources: UK Regional Trade in Goods Statistics
NI Economic Trade Statistics, NISRA
Client Performance Indicators, Invest NI



UK Regional Trade in Goods

Regional Trade Statistics



Quarterly
2013 - 2025



• Exports



approx. **8,000**
businesses export from NI



Goods (UK Regional Trade
Statistics do not cover
services exports)



99 individual markets
plus grouped regions

Coverage



GB



RoI



EU 27
(excl RoI)



RoW



NISRA
Northern Ireland
Statistics and Research Agency
Gníomhaireacht Thuaiscoirt Éireann
um Statistice agus Taighde

NI Economic Trade Statistics



Annually (calendar year)
2011 - 2023



• Exports
• External sales
• All sales



12,492
businesses export from NI

16,070
businesses sell outside NI



Production, construction &
services sectors, excluding
financial, public & farming



62 individual markets
plus grouped regions

Coverage



GB



RoI



EU 27
(excl RoI)



RoW



Invest
**Northern
Ireland**

Client Performance Indicators



Annually (calendar year)
2013 - 2024



• Exports
• External sales
• All sales



1,279
INI account managed
businesses export from NI

1,418
INI account managed
businesses sell outside NI



All sectors



76 individual markets
plus grouped regions

Coverage



GB



RoI



EU 27
(excl RoI)



RoW

Notes:

- UK Regional Trade Statistics (RTS) records exports based on the country of ultimate destination however there is an unquantified issue where exports may be assigned to point of dispatch/arrival rather than final country to which goods are being sold i.e. 'The Rotterdam effect'.
- UK RTS exports are assigned to sectors using the Standard International Trade Classification (SITC) system, NISRA uses the Standard Industry Classification 2007 (SIC 07) and Invest NI uses both SIC 07 and an organisational reporting system: SITC and SIC are not comparable.
- Invest NI CPIs allow access to individual business data (for operational purposes only) and can also be used for sub-regional reporting.

External Sales = sales outside of NI. **Exports** = sales outside of UK.