CONSTRUCTION KNOW HOW FROM NORTHERN IRELAND

Ten Northern Ireland-based construction companies making a name for themselves in the Gulf.

riven by some unique skillsets, a focus on innovation and internationalisation, Northern Ireland's construction sector has successfully implemented major projects around the world, ranging from new airport runways in Hong Kong and the Caribbean, to refurbishing the Dome of the Rock in Jerusalem and building theme parks in Paris and now Dubai. Those many years of expertise have also driven university-led innovation in construction services and solutions that

are helping designers develop fresh concepts, and developers and contractors reduce costs and save people's lives.

"As an economic development agency our role is to bring these innovative companies to market and help them grow through introductions and support for business development. Some of them are completely new to the market and we are proud to present them to the GCC Construction sector," said Invest Northern Ireland's Regional Manager for UAE, Qatar, Kuwait and Oman, Mrs Swathi Sri.

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Dubai

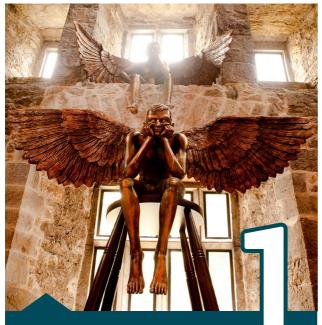
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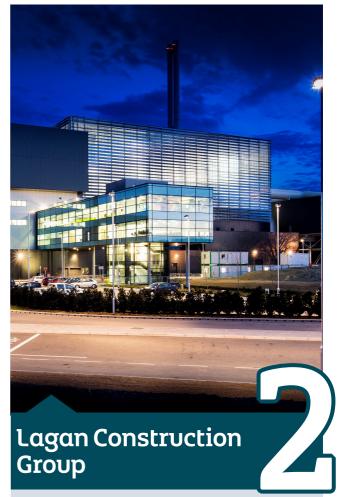
The Deluxe Group

The Deluxe Group is a Northern Ireland based high-end fit-out, family run firm and has been successfully operating in the bespoke interiors markets since 1969. Deluxe provides bespoke joinery manufacturing to high end, quality-led projects in the hospitality, leisure, commercial, retail and luxury residential market sectors. It has worked with some of London's leading hotels.

The Group brings together a diverse range of skills and experience under a single roof, with each of the different departments within the group able to work individually or pooled as a single resource from development of an initial concept, through manufacture, to final delivery of the project on-site. With a strong group turnover, a lean management structure and low overheads Deluxe offer a very high quality, customer focused service.

The company provides a world class service through every stage of every project to ensure that its delivery meets and exceeds its clients' expectations and has had considerable success in the Middle East. Currently in the UAE, The Deluxe Group are helping to bring life to five attractions based on Sony Pictures Studios movies in motiongate™ Dubai, part of the multi themed leisure and entertainment destination resort, Dubai Parks and Resorts. The company's theming division have been awarded a substantial contract to create amazing sets, props and special effects for action-packed attractions based around Hollywood movies that include Hotel Transylvania, Ghostbusters, Zombie land, The Green Hornet and Underworld.

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Lagan Construction Group is a private family owned construction business which was established in 1962 and has grown from its guarrying activity origins to become the major international civil engineering, building and asset management contractor that it is today. The Group is one of the largest construction and civil engineering companies on the island of Ireland turning over in excess of £200 annually. Lagan Group works across Ireland, the UK and internationally undertaking infrastructure, capital and maintenance projects through a variety of procurement routes for public and private organisations. It is a third generation private family business and is proud of its values and culture which are at the heart of the group and set the standard for how its people behave. The business is driven by the needs of clients and partners. Lagan Groups team is motivated by a passion to deliver excellence through expertise. As a dynamic and innovative group, it continually explores new market opportunities to develop and expand the business. Lagan Group is proud of its reputation and its people. It's proud to make a difference.

ONLINE

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Amphora

Amphora Non Destructive Testing

(NDT) specialise in the durability of concrete to allow infrastructure owners to manage their portfolio and effectively plan maintenance. The company's products can be combined with its services as corrosion and materials engineers to offer complete infrastructure management solutions.

Concrete structures often need maintenance to keep them in working order and allow them to reach their designed lifespan. Visual inspections by qualified structural engineers have proven to be indispensable in identifying durability issues which need to be addressed but often the repair costs run into many millions of dollars. Early intervention can save vast sums of money through a combination of insitu non-destructive testing, structural health monitoring and advanced computer simulations which help identify these issues and allow lower cost repairs to be planned for and made.

Founded by Prof Muhammed Basheer and Prof Adrian Long as a spin out from Queen's University, Belfast, Amphora NDT has grown to make sales across the globe. The company's products were used to assess the concrete elements of the Bird's Nest Stadium, the centre piece for the 2008 Beijing Olympic Games.

Amphora is actively looking to expand in the Middle East. On a recent trade mission organised by Invest NI to Dubai, Qatar and Oman, Amphora NDT CEO, Neil Campbell, said: "We've had a successful week in the Middle East meeting engineers and testing laboratories and have been impressed with the openness to innovation in this growing market."

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Aremis Consulting

Aremis provides specialist consulting services to the construction and engineering sectors, in the areas of procurement, quantity surveying, construction contracts services, contract administration and legal advice in the preparation and defence of contractual claims to both employers and contractors. The company provides project scheduling expertise in order to mitigate possible delays to project completion, and where a project is already in delay it can assist by preparing baseline programs and actual status programs in order to identify where the delays have occurred and the liability.

Its focus is to assist clients to proactively avoid formal dispute. It provides experienced expert forensic staff on site to record all delays and disruptions to the project, and these are then quantified at agreed intervals to allow the client to know their liabilities or losses. This system relies on accurate onsite information gathering, and then on providing this information to the specialist claims experts to allow the planning and quantum functions to be completed. This methodology allows for the accurate and timely collation of onsite data and avoids the problems encountered by failing to provide information on-time or failing to comply with contract notice provisions.

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CDE Global

Formed in 1991, CDE Global has been going from strength to strength since its creation over 20 years ago. CDE Global is the leading provider of

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washing equipment for quarries, mines and recycling operations on the global market. The CDE equipment range has applications across a wide range of materials and is delivering significant efficiencies in the construction and recycling, mining, specialist industrial sands and environmental sectors.

Achievements such as the completion of the largest sand-washing plant in Qatar, which produces 1,200 tonnes of washed sand per hour, and the largest construction and demolition plant in Norway have contributed to its position as the number one washing materials company in the world.

Working across four sectors and seven regions CDE has been co-creating with customers for over 20 years to deliver collaborative, imaginative and unique processing systems. The CDE Global Design Headquarters are in Cookstown, Northern Ireland and the company also has offices in: Kolkata, India; Sao Paulo, Brazil; North Carolina, USA; and Ormeau, Australia. The company now has a Sales and Support office in Dubai.

CDE Global's principles are founded on: flexibility, modularity, integrity, experience, versatility, visionary, individuality and efficiency, assisting clients towards a cleaner, quieter, safer and more efficient future.

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Delap and Waller – Consulting Engineers

For over 100 years Delap & Waller has been providing market leading engineering services for end-user clients, developers, main contractors and design and build / PPP Contractors. In addition to its tailored Mechanical & Electrical design services Delap & Waller offers a range of related services including Sustainability Services and specialist Legal Services.

The company has extensive experience of working in the UAE. Delap and Waller undertook the full MEP design of the Diabolito restaurant at the Yas Island Marina Formula 1 Race Track. The main challenge was to integrate the Restaurant & Kitchen requirements into the existing Base-Build MEP design whilst meeting the complex requirements of the kitchen services.

Delap & Waller was also contracted by ADMA (Abu Dhabi Marine Operations Company) to undertake a review of the HVAC network for the Central Amenities Building, the main eating and social facility for its 6,000 staff living on Das Island which is one of the UAE's main oil production centres. Delap & Waller's role was to examine all aspects of the current HVAC network and distribution system and propose design solutions which would suit the current requirements, whilst improving efficiency and maintenance costs.

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Lignum Interiors

Established in 2013 Lignum Interiors are bespoke joinery manufacturers and specialise in the production, manufacture and installation of custom joinery and bespoke woodworking. Based in County Down, Northern Ireland, the company has international experience exporting around the world and has worked on projects destined for the United States, Canada and across Europe. In the Middle East it has recently completed the manufacture and installation of a luxury apartment in Sulaymaniyah, Iraq. It works with Skopos Interiors, its partner based in the UAE, to bring its expertise and skill in creating quality joinery made to the highest of standards to the Middle East.

Lignum Interiors is a highly regarded provider of bespoke kitchens, furniture, traditional Irish pubs, bars and restaurants, custom built reception counters, shop fit-outs, cruise liners and architectural joinery for both the commercial and residential sectors. Its team is made up of time served industry professionals and craftsmen. Their passion about their work is evident in the care and attention to detail and the exquisite finish of the projects that leave the workshop.

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Windell is a leading commercial and blast enhanced glazing specialists. Its core business is providing commercial and high security glazing systems to a diverse range of clients from government departments to private investors. The company's experience was built on delivering robust security solutions in a hostile environment prone to multi-type terrorist attacks. It draws on 30 years of expertise to deliver innovation and value engineering to projects throughout all industry sectors. Windell has amassed a wealth of practical knowledge and experience whilst delivering projects across the globe, proving our accomplishment at adapting to design for and work in diverse geo-physical and climatic conditions, whilst respecting different cultures and customs. The company has planned, designed and engineered secure solutions for Defence Estate facilities throughout the UK. For over 30 years, it has been one of the United Kingdom's leading security glazing providers, protecting facilities which house critical defence operations and programs. It has extensive experience in delivering projects within hostile environments, to its clients' exacting needs.

ONLINE www.windell.co.uk CONTACT info@windell.co.uk <u>TAKE 10</u>



Brett Martin

Established in 1958, Brett Martin is a privately owned family business which has become one of Northern Ireland's most successful independent manufacturing companies. With headquarters located on its founding site in Co. Antrim, the company has grown in scale to employ over 800 people at several locations throughout the UK and Europe.

Brett Martin is a global supplier of specialist plastic products for the construction, fabrication, print and display sectors worldwide. The company's product portfolio includes an impressive range of plastic sheets, factory engineered rooflight systems, plumbing and drainage systems. A commitment to an ongoing programme of investment in the latest manufacturing technology, innovation and product development ensures that Brett Martin products remain at the forefront of its chosen markets.

With export credentials spanning more than 70 countries worldwide, the company has a team of experienced product specialists, engineers, and sales and service personnel who support projects in the UAE. To further reinforce its commitment to the Middle East market, the company recently formed Brett Martin DWC LLC. The Dubai-based company includes a full time Business Development Manager responsible for project-based business, offering bespoke technical backup and product expertise across the region.

"It's an exciting time for the region and permanent presence in the Middle East will make it easier for our customers to do business with us," said David Biggs, General Manager of Brett Martin DWC LLC. "From design and specification through to installation and completion, we will provide advice and guidance to ensure every project in the Middle East is completed to the highest standard."

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Surfaceform from Cookstown in Co. Tyrone specialises in designing and creating innovative surfaces using luxurious materials. The company takes pride in its ability to deliver a diverse range of surface solutions that infuse this sumptuous traditional form with the very latest ideas. All surfaces can be tailored, bespoke to the clients' individual needs. The company's team of designers and master craftsmen work with clients right through the design process; from the initial idea to its final realisation. The company also works with architects and interior designers, to provide a professional and highly personal service.

Surfaceform Polished Plasters are suitable for both traditional and contemporary interiors. Polished plasters are extremely durable and less prone to shrinking and cracking than other brands. The plasters breathe, allowing water vapour to permeate freely so moisture evaporates quickly unlike acrylic finishes which can trap moisture inside the wall. When plaster sets, the result is a hard-as-stone, long-lasting mineral coating. The natural, oxide pigment system results in the colour being preserved on the walls. All its plasters are fire-tested and low in VOCs. With an extensive range of colours it has the ability to match any colour.

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