



# Tenders Alert Service



## Missing government contracts? Talk to us...

The Tenders Alert Service is an annual subscription service provided by Invest Northern Ireland that enables eligible Northern Ireland businesses to identify UK, ROI and other European Union contract opportunities from a wide range of public sector organisations via a daily email alert.

The Service costs £100 plus VAT per annum, following a three month free trial period.

In the most recent survey, 37 businesses on the Service won 159 contracts potentially worth £259 million.

Every day, the Service searches thousands of opportunities sourced from various websites. It filters these opportunities to alert registered users to the ones most relevant to them. Most are taken from Tenders Electronic Daily - <http://ted.europa.eu>, the online database of higher value European tenders and contracts. Other sources include:

- eTendersNI - <https://etendersni.gov.uk>
- eSourcing NI - <https://e-sourcingni.bravosolution.co.uk>
- Public Tenders Ireland - <http://www.etenders.gov.ie/>
- Public Contracts Scotland - <http://www.publiccontractsscotland.gov.uk/>
- Sell 2 Wales - <http://www.sell2wales.gov.uk/>
- English Council websites

An example of tender search results is shown below:

Title	Country	Doc type	Summary	Published	Deadline
UK-belfast: Fire-alarm system installation work	UK	Contract notice	The Contracting Authority is looking to appoint a single Economic Operator (Contractor) for the provision of Fire Alarm Planned Preventative Maintenance and Reactive Maintenance across the PSNI Estate utilising an NEC3 Term Service Contract. The Economic Operator will be responsible for the maintena	12.05.2018	14.06.2018
UK-derry: Equal opportunities consultancy services	UK	Contract notice	This tender is a key Peace IV project exploring issues around shared space in areas which are not formally interface areas. It is a tendered intervention to enhance cross-community usage of shared spaces, to build cross-community linkages and to tackle barriers / issues around shared space / reconcil	12.05.2018	22.06.2018

Please note that the Service does **not** cover private sector tenders.

## Eligibility

The Service is open to any Northern Ireland business that meets the following eligibility conditions:

- Actively looking for opportunities outside Northern Ireland
- Two years audited accounts (so as to be eligible to apply for the tenders published on the Service)
- Experience of the tendering process e.g. submitting tenders
- Attended, or be willing to attend, InterTradeIreland's Go-2-Tender programme or a similar course

## How it works

To express an interest about joining the Service, email [tenders@investni.com](mailto:tenders@investni.com).

Subject to being eligible, a business joining the Service completes the registration process with assistance from the tendering team. This involves creating a company profile (basic contact details) and a search profile (this uses both CPV codes and keywords appropriate to the business to ensure tender notices received are relevant). The profiles are next added to the Service. The business will then start to receive email alerts from [search@winningtenders.eu](mailto:search@winningtenders.eu) Latest Tenders / Invest NI. Thereafter, the tendering team will be in touch to advise how to access the tender search results online and to ensure the Service is meeting the business's needs (this may involve modifying the search profile to obtain better results).

The tendering team can also offer guidance on:

- How to access tendering training (e.g. "Go-2-Tender")
- Procurement events (e.g. "Meet the Buyer")
- Tendering procedures
- UK and EU Public Procurement Regulations

## Northern Ireland Opportunities

The Service is **not** open to businesses who focus solely on opportunities in Northern Ireland.

For **free** access to Northern Ireland tendering opportunities:

<https://etendersni.gov.uk/epps/home.do> or <https://e-sourcingni.bravosolution.co.uk>

For further information on sources of tender advice and opportunities:

<http://www.dfpni.gov.uk/cpd>

## Contacts

Derval Mooney      Tel: 028 9069 8134      Email: [derval.mooney@investni.com](mailto:derval.mooney@investni.com)

Gareth Edmund      Tel: 028 9069 8419      Email: [gareth.edmund@investni.com](mailto:gareth.edmund@investni.com)

Or email [tenders@investni.com](mailto:tenders@investni.com)